

Lou,

Please find a memo thanking and recognizing you and your teams efforts written and documented by my team member, [REDACTED]. Please accept our sincere thanks in this transition and you efforts to help make this work for both of our teams.

We appreciate you!

KD

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<Excerpt>

Lou,

Although it takes a team of people to make a company successful, we would like to personally recognize a couple of the people on your team. One of those people is Beth who has been outstanding in fulfilling and reconciling <Company Name> requests on time and error free. Another individual is Gina who has been very patient when working with our Finance and Supplier Management team as we struggled to get our payment systems set up in order to issue payment to GlobaFone.

Finally, we would like to thank you for the outstanding support you have provided <Company Name> as well as for putting together an outstanding team to support the <Company Name> contract. Please convey our thanks to your team as well as let them know how much we appreciate the work they are doing.

[REDACTED]

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To whomever may read this,

GlobaFone is instrumental in supporting us so we can support critical missions. We have found GlobaFone to be an incredibly supportive and professional business partner and easy to work with. They tell us what we need to know, provide competitive pricing, excuse-free delivery and support.

We use a variety of different solutions and no matter what we need, GlobaFone delivers. They were especially helpful in helping us cut cost by looking at our spending and converting our rate plans to a lower cost options. This was a great move and benefited us by saving thousands of dollars per year.

I have referred numerous people internally to GlobaFone - that's how strongly I believe in what they do for us and why I am happy to write this recommendation.

[REDACTED]

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Lou

I want to take this opportunity to thank you for your and Julie's help. If there is anything I can do I would be more than happy to help you as I am truly appreciative for what you did for us. When we started we faced a compelling problem - how to quickly learn about satellite phones, choose some and figure out a deployment plan for multiple facilities.

Then we spoke to Lou Altman at GlobaFone - he took the time to ask objective questions, help us figure out what we needed, outlined options, and discussed the pros and cons of each. Once we made a decision, the rest of GlobaFone's people made the process easy; from coordinating ordering, labeling, testing and shipping; the phones showed up ready to go, just as promised.

If you need satellite phones and want to make sure you make a good decision you have to work with GlobaFone. Their knowledge, patience and advocacy for your will blow you away!

Great customer service is alive and well and living in Portsmouth, NH. Thank you Lou and everyone at GlobaFone!"

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To Whom It May Concern:

Tasked last fall with venturing into the unknown world of satellite communications, I am pleased to know that Lou Altman and GlobaFone were there to educate, guide and direct me through the process. Engaging GlobaFone, was at that time and remains, an advantage that continues for this program today.

Thanks to the guidance provided by GlobaFone, 75 unique health care entities now possess and communicate with equipment purchased from GlobaFone. This occurred through the patient guidance, provided personally to this program, by Lou Altman.

My gratitude to Lou and his team of professionals is unending. Lou's personal attention to each detail; his willingness to attend all planning meetings and beyond; his response to the many inquiries posed...his attentiveness is reason for the program's success in this area.

I would highly recommend GlobaFone to anyone seeking to expand their communications capabilities.

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Julie, I am not sure if you remember me or not. You facilitated a Iridium Satellite phone rental for me on for a trip I took to Oregon. I am taking this same trip again this summer (7/13-7/20). As I recall you made the entire rental experience "painless" and as such I would love to rent from you folks again. What do you think? Have your policies or procedures changed since my last rental? Let me know and thanks.

Patrick

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