

Inmarsat Hardware and Service Pricing

Picture	Item	MFG Part Number	Published Price	% Discount
Satellite Phones				
	ISATPhone Pro - Box comes with English Keyboard, battery chargers, handsfree headset, wrist strap, quickstart guide, support cd.	136079	\$ 749.00	10.8%
	IsatPhone Pro GlobaFone Kit: Includes IsatPhone, Handset charged, tested and labeled with your phone number. SIM card inserted. Laminated Easy Guide with your satellite phone number, basic phone functionality, and dialing pattern instructions. All packed in our nylon padded carrying case	136079-K	\$ 829.00	11.0%
Accessories				
	Carry Case	88200305	\$ 29.99	7.5%
	Battery	55800611	\$ 39.99	12.1%
	AC Wall Charger	46000647	\$ 29.99	8.3%
	DC Car Charger	46000648	\$ 22.99	20.1%
	Micro USB Cable	70802429	\$ 14.99	10.0%
	Wired Hands Free Headset	54045004	\$ 14.99	10.0%
	Beam IsatDOCK Marine	ISD MARINE	\$ 1,449.00	7.0%
	Beam IsatDOCK Pro	ISD PRO	\$ 1,249.00	5.0%
	Beam IsatDOCK Drive	ISD DRIVE	\$ 1,019.00	4.1%
	Beam IsatDOCK Lite	ISD LITE	\$ 599.00	5.8%
	Beam IsatDOCK Maritime ACTIVE Antenna	ISD710	\$ 579.00	6.0%
	Beam IsatDOCK Transport ACTIVE Antenna (Magnetic)	ISD715	\$ 629.00	6.4%
	Beam IsatDOCK Transport ACTIVE Antenna (BOLT)	ISD720	\$ 595.00	6.1%
	Beam IsatDOCK Fixed PASSIVE Antenna	OSD700	\$ 279.00	7.9%
	Beam IsatDOCK 6m Cable Kit	ISD932	\$ 75.00	8.0%
	Beam IsatDOCK 13m Cable Kit	ISD933	\$ 129.00	5.4%
	Beam IsatDOCK 18.5m Cable Kit	ISD934	\$ 249.00	14.9%
	Beam IsatDOCK 40m Cable Kit	ISD938	\$ 499.00	15.0%
	Beam Privacy Handset	ISD955	\$ 149.00	6.7%
	Beam AC110-240v Plug Pack	ISD950	\$ 129.00	5.4%
Beam Panasonic POTS Phone	RST975	\$ 109.00	15.6%	
Beam UPS battery pack	RST055	\$ 479.00	6.7%	
Beam Man Down Bundle	RST410	\$ 849.00	7.1%	

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	Isat Phone Service			
	Basic Service: Includes 0 Monthly Minutes. 12 month contract period	ISATBSC		
	Activation		\$ 50.00	100.0%
	Annual Service Fee		\$ 34.99	16.7%
	Voice/fax/data to fixed		\$ 1.29	12.0%
	Voice/fax data/ to cellular		\$ 1.39	7.0%
	Voice/fax/data to BGAN/FBB/SBB		\$ 1.29	7.0%
	Voice/fax/data to GPRS/SPS		\$ 1.80	7.0%
	Voicemail		\$ 1.29	7.0%
	SMS		\$ 0.59	7.0%
	Service Option 3: Pro Allowance 60. Includes 60 minutes per month. 12 month contract period	ISAT60		
	Activation		\$ 50.00	100.0%
	Monthly Service Fee		\$ 59.00	15.9%
	Voice/fax/data to fixed		\$ 1.29	12.0%
	Voice/fax data/ to cellular		\$ 1.29	7.0%
	Voice/fax/data to BGAN/FBB/SBB		\$ 1.19	7.0%
	Voice/fax/data to GPRS/SPS		\$ 1.70	7.0%
	Voicemail		\$ 1.19	7.0%
	SMS		\$ 0.59	7.0%

GlobaFone Satellite Phones, 1950 Lafayette Road, Suite 207, Portsmouth, NH 03801

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