



**GLOBAFONE AWARDED SCHEDULE 70 GSA
CONTRACT NUMBER GS-35F-0074W**

GlobaFone, the award-winning Service Provider of Iridium and INMARSAT satellite products and services has been issued a GSA contract under Schedule 70. The contract is for Iridium satellite products and services and INMARSAT satellite services. Pricing follows below.

GlobaFone's previous GSA contract under the FTS 2001 program expired a few years ago. Under that contract GlobaFone was twice awarded the GSA's Industry/Partner Service Excellence Award.

GlobaFone serves dozens of diverse Federal Government clients as well as enterprise organizations that support federal agencies and the military.

Please review the pricing as listed below and let us know how we can help you.

Thank you for looking!

CONTACT US:

**GlobaFone
1950 Lafayette Rd
Portsmouth, NH 03801
www.globafone.com
603-433-7232, FAX 603-436-8152**

Contract Number: GS-35F-0074W

Period Covered by Contract: November 5, 2009 – November 4, 2014




Iridium products and services enable you to communicate from anywhere on the planet. Iridium is the only satellite phone service that is truly global. GloboFone brings you a diverse offering ranging from US-made handsets to fixed phones, to specialty equipment that enables you to use portable phones inside a building.


GloboFone has been providing Iridium service since the launch of the constellation you can trust that we know what we are doing.

Our rate plans are designed to meet your desired results; from a single remote worker to outfitting you entire team, whether you need a fleet of emergency phones or you use thousands of minutes each week, our single or pooled airtime plans will work for you.

We have also created custom airtime plans. So call us and let us know what you need. We're here to serve you.

IRIDIUM			
Category	EQUIPMENT MFG Part Number	DESCRIPTION	GSA
US MADE 9505A PHONE	APKT0401	9505A US-Made Phone Kit (includes 1 high capacity battery, a/c charger w/ int'l plug adapters, car charger, leather holster, antenna adapter, portable auxiliary antenna, ear bud & users manual), charged, cleaned, packed in padded nylon carry case with EasyGuide©	\$1,556.68
ANTENNAS	SYN0089A	Antenna Adapter	\$47.23
	SYN7391A	Portable Auxiliary Antenna	\$99.63
	SAF2040A	Mobile Fixed Mount Antenna	\$178.67
	SAF5340B	Mobile Magnetic Mount Antenna	\$178.67
	SAF5350B	Fixed Mast Antenna	\$209.09
	0188194K01	9505 & 9505A Antenna	\$192.93

ASE PRODUCTS (Phone, antenna, & cabling purchased separately)	ISU-MCTR	COM Center	\$2,907.80
	DOCK05	9505 Docking Station	\$1,629.70
	DOCK05A	9505A Docking Station	\$1,629.70
	MILDOCK05	9505 Docking Station - Military Version	\$2,329.03
	MILDOCK05A	9505A Docking Station - Military Version	\$2,329.03
	VAD2000	VAD2000 w/ handset	\$1,757.70
	ISU-MTRKNB	MariTrack without Internal Battery	\$3,355.15
BATTERY DOOR	SYN8404B	Battery Door for 9505/9505A	\$15.03
CHARGERS	ACTC040I	9505A - AC Charger (international plug kit required for use)	\$72.49
	IPK040I	9505A - AC Charger International Plug Kit	\$37.64
	AUTO040I	9505A - Auto Charger Adaptor	\$47.06
DATA	ADKT060I	9505A - Data Kit, Direct internet 2.0	\$164.85
USERS GUIDE	PUG040I	9505A User Guide	\$18.80

		
	SPECIALTY PRODUCTS	
Part #	DESCRIPTION	GSA
GLQS5PIF	GlobaFone Quick Start package: 5 9505A phones, 1 Fixed-Site phone bundle, GLTCK9505AH car kits, five extra batteries, service activation for one year, 2000 minutes anytime minutes	\$20,554.16
IDK-9505	Portable car kit: docking station, data port, antenna adapter, AC/DC power, adapters mobile magnetic antenna w/16 ft cable, hard case	\$1,410.53
ICS-9505	Portable car kit: docking station, data port, antenna adapter, AC/DC power, adapters mobile magnetic antenna w/16 ft cable, soft case	\$1,324.89
SatMax Portable	3 User Portable Emergency Response Kit. Kit includes: 1qty. Custom Storm Case, 2qty. Internal Antennas, 2qty. External Antennas, 4qty. Low Loss Cables, Car Charger, AC Power Cord, Internal SatMax Repeater Unit w/4 hour Battery and Operating/Installation M	\$25,607.05

SatMax Fixed	3 User Fixed Rack Mount Unit. Includes: Nema Rated Enclosure, Internal SatMax Repeater Unit, AC Power Cord, Operating/Installation Manual	\$23,894.21
SatMax Helo	3 User Portable Unit Includes: Nema Rated Enclosure, Internal HeliSAT3 Repeater Unit w/4 Hour Battery, 1qty. Internal Iridium Antenna, 1qty. External Iridium Antenna, 2qty Low Loss Cables, AC Power	\$28,176.32
	Beam In-Vehicle-Hands Free Kit (RST980)	\$1,367.71
	Beam SatDOCK Bundle (RST075PHB)	\$427.36
	IntelliDOCK for Iridium 9505A	\$1,626.35
	IntelliDOCK 9505A - BUNDLED PACK	\$1,883.27


Iridium Post-Paid service plans		
SIN	Description	GSA Monthly Fee
132-52	Post-Paid Voice Service Basic, 0 Monthly Minutes	\$38.29
132-52	Post-Paid Standard Service, 20 Monthly Minutes	\$63.48
132-52	Post-Paid Traveler Service, 100 Monthly Minutes	\$159.19
132-52	Post-Paid Global Service, 200 Monthly Minutes	\$275.06
132-52	Post-Paid Supreme Service, 400 Monthly Minutes	\$501.76
132-52	Post-Paid Daily User Service, 600 Monthly Minutes	\$733.50
132-52	One Time Activation Fee	\$34.26
SIN	Description	Overage GSA
132-52	Post-Paid Voice Service Basic, 0 Monthly Minutes	\$1.28
132-52	Post-Paid Standard Service, 20 Monthly Minutes	\$1.28
132-52	Post-Paid Traveler Service, 100 Monthly Minutes	\$1.23
132-52	Post-Paid Global Service, 200 Monthly Minutes	\$1.19
132-52	Post-Paid Supreme Service, 400 Monthly Minutes	\$1.15
132-52	Post-Paid Daily User Service, 600 Monthly Minutes	\$1.10
	All post-paid voice plans carry a one (1) year term	



INMARSAT was the first commercial satellite constellation, offering service starting in the 1970's. Given the demands for data in the marketplace, INMARSAT has evolved to a world leader in high-speed data communications, offering a wide array of services. From voice services to BGAN services to asset tracking INMARSAT provides highly functional service to a wide array of devices.

As a Service Provider, GlobaFone has a variety of bundled data plans; whether you are using a BGAN for internet access in emergencies or you need dedicated bandwidth for remote business operations or your mission, we've got a solution for you.

GlobaFone supports a diverse client base with a variety of objectives and we can help you keep connected wherever you need.

INMARSAT BGAN SERVICES		
SIN	Description	Monthly
132-52	Anytime Plan (min. 10MB/month + 12 months commitment)	No Charge
132-52	Standard Plan	\$31.69
132-52	Essential Plan (Voice and Background IP only)	\$41.96
132-52	Entry Allowance Plan - 20 MB per Month	\$108.77
132-52	Mid Allowance Plan - 100MB+30 mins voice per Month	\$374.26
132-52	High Allowance Plan - 750MB + 200 mins voice per Month	\$2,395.42
132-52	Super Allowance Plan - 2GB _ 300 mins voice per Month	\$4,879.04
132-52	Anytime Plan (min. 10MB/month + 12 months commitment)	\$5.80
132-52	Standard Plan per MB background IP	\$5.80
132-52	Essential Plan (Voice and Background IP only)	\$5.46

132-52	Entry Allowance Plan - 20 MB per Month	\$5.11
132-52	Mid Allowance Plan - 100MB+30 mins voice per Month	\$4.26
132-52	High Allowance Plan - 750MB + 200 mins voice per Month	\$3.40
132-52	Super Allowance Plan - 2GB _ 300 mins voice per Month	\$2.80
132-52	BGAN Voice to Fixed	\$1.02
132-52	BGAN Voice to cellular	\$1.10
132-52	BGAN Voice to BGAN + Voice Mail Retrieval	\$0.85
132-52	BGAN SMS per message	\$0.42
132-52	Streaming IP data rates - all rates are per minute billing	GSA
132-52	BGAN streaming 32 kbps	\$2.97
132-52	BGAN streaming 64 kbps	\$5.88
132-52	BGAN streaming 128 kbps	\$10.25
132-52	BGAN streaming 256 kbps	\$17.10
	Corporate packages Monthly Subscriptions	Monthly
132-52	Entry, Monthly Subscription, Maximum number of SIMS 20, IP Allowance in MB 200, Voice Allowance in Minutes 0	\$982.32
132-52	Entry, Monthly Subscription, Maximum number of SIMS 50, IP Allowance in MB 500, Voice Allowance in Minutes 0	\$2,481.06
132-52	Entry, Monthly Subscription, Maximum number of SIMS 100, IP Allowance in MB 1000, Voice Allowance in Minutes 0	\$4,964.69
132-52	Mid, Monthly Subscription, Maximum number of SIMS 20, IP Allowance in MB 1000, Voice Allowance in Minutes 300	\$3,765.69
132-52	Mid, Monthly Subscription, Maximum number of SIMS 50, IP Allowance in MB 2500, Voice Allowance in Minutes 750	\$9,332.44
132-52	Mid, Monthly Subscription, Maximum number of SIMS 100, IP Allowance in MB 5000, Voice Allowance in Minutes 1500	\$18,667.46
132-52	High, Monthly Subscription, Maximum number of SIMS 20, IP Allowance in MB 7500, Voice Allowance in Minutes 2000	\$22,949.57
132-52	High, Monthly Subscription, Maximum number of SIMS 50, IP Allowance in MB 18,750, Voice Allowance in Minutes 5000	\$57,206.50
132-52	High, Monthly Subscription, Maximum number of SIMS 100, IP Allowance in MB 37500, Voice Allowance in Minutes 10,000	\$114,586.85
132-52	Super High, Monthly Subscription, Maximum number of SIMS 20, IP Allowance in MB 20,000, Voice Allowance in Minutes 3000	\$48,642.27
132-52	Super High, Monthly Subscription, Maximum number of SIMS 50, IP Allowance in MB 50,000, Voice Allowance in Minutes 7500	\$121,010.03
132-52	Super High, Monthly Subscription, Maximum number of SIMS 100, IP Allowance in MB 100,000, Voice Allowance in Minutes 15,000	\$186,954.61